## State of Washington

## Office of the Insurance Commissioner

1999 Washington Market Share and Loss Ratio

Top 40 Authorized Companies
Zero Premium and Loss Companies Excluded

Line of Business: Commercial Multiple Peril (non-liability portion)

All Dollars in Thousands

Rank Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Farned	Direct Losses Incurred	Loss Ratio(1)
1 American Economy Ins Co	19690	IN	\$21.800	8.87%	\$18.345	\$12.729	69.39%
2 State Farm Fire And Cas Co	25143	IL	\$15.544	6.32%	\$16.090	\$36.593	227.43%
3. American States Ins Co	19704	IN	\$9.402	3.82%	\$8.091	\$4.956	61.26%
4 Farmers Ins Co Of WA	21644	WA	\$8.163	3.32%	\$7.768	\$6.865	88.37%
5 Westport Ins` Corp	34207	MO	\$6.946	2.83%	\$6.386	\$4.752	74.42%
6 Allstate Ins Co	19232	II	\$6.573	2.67%	\$6.379	\$5 629	88.24%
7 Mutual Of Enumclaw Ins Co	14761	WA	\$6.125	2.49%	\$5.937	\$4,739	79.83%
8 National Surety Corp	21881	IL	\$5.997	2.44%	\$6.337	\$6.700	105.73%
9_Maryland Cas Co	19356	MD	\$5.937	2.42%	\$2.944	\$5,056	171.72%
10 Hartford Cas Ins Co	29424	IN	\$5.886	2.39%	\$4.592	\$2.323	50.60%
11 Farmers Ins Exch	21652	CA	\$5.512	2.24%	\$5.913	\$3.714	62.81%
12_Safeco Ins Co Of Amer	24740	WA	\$5,491	2.23%	\$7.253	\$5.808	80.07%
13 Atlantic Mut Ins Co	19895	NY	\$4.870	1.98%	\$4.146	\$1.620	39.08%
14 Transportation Ins Co	20494	П	\$4.784	1.95%	\$5.148	\$2.084	40.48%
15 North Pacific Ins Co	23892	OR	\$4.688	1.91%	\$4.706	\$1.820	38.68%
16 Firemans Fund Ins Co	21873	CA	\$4.311	1.75%	\$3.533	\$7.037	199.18%
17 Federal Ins Co	20281	IN	\$4.119	1.68%	\$4.489	\$1.094	24.37%
18_Assurance Co Of Amer	19305	NY	\$4,022	1.64%	\$2,795	\$7.900	282.66%
19 Travelers Ind Co Of Amer	25666	CT	\$3.773	1.53%	\$3.990	\$3.995	100.12%
20 American Protection Ins Co	18910	IL	\$3.723	1.51%	\$4.430	\$2.007	45.32%
21_American & Foreign Ins Co	24589	DE	\$3,466	1.41%	\$2.272	\$1.318	58.02%
22 Hartford Fire In Co	19682	CT	\$3.273	1.33%	\$3.510	\$2.257	64.31%
23 Truck Ins Exch	21709	CA	\$3.041	1.24%	\$3.089	\$2.029	65.68%
24_Commonwealth Ins Co Of Amer	10220	WA	\$3.019	1.23%	\$2.798	\$1.957	69.95%
25 Transcontinental Ins Co	20486	NY	\$2.754	1.12%	\$3.011	\$1.455	48.32%
26 Great Northern Ins Co	20303	MN	\$2.717	1.11%	\$3.062	\$762	24.87%
27 Unigard Ins Co	25747	WA	\$2,404	0.98%	\$2,462	\$1.055	42.83%
28 Vallev Ins Co	14133	CA	\$2.223	0.90%	\$2.492	\$4.009	160.90%
29 St Paul Fire & Marine Ins Co	24767	MN	\$2.148	0.87%	\$2.378	\$2.071	87.07%
30. Nationwide Mut Ins Co	23787	OH	\$2.093	0.85%	\$1.857	\$4.950	266.48%
31 Royal Ins Co Of Amer	26980	П	\$2.076	0.84%	\$1.840	\$1.029	55.92%
32 West American Ins Co	44393	IN	\$2.028	0.82%	\$2.044	\$2.884	141.06%
33. Travelers Ind Co Of II	25674	Ш	\$1.994	0.81%	\$2.164	\$1.985	91.71%
34 Hartford Steam Boil Inspec & Ins Co	11452	CT	\$1.959	0.80%	\$1.954	\$2.630	134.59%
35 Northern Ins Co Of Nv	19372	NY	\$1.940	0.79%	\$1.659	(\$134)	(8.09)%
36. American Motorists Ins Co	22918	II	\$1.905	0.78%	\$1.627	(\$79)	(4.86)%
37 Hartford Ins Co Of The Midwest	37478	IN	\$1.886	0.77%	\$1.835	\$1.185	64.57%
38 Globe Ind Co	24600	DE	\$1.861	0.76%	\$1.761	\$357	20.30%
39_Continental Cas Co	20443	IL	\$1.830	0.74%	\$2.176	\$1.512	69.47%
40 General Ins Co Of Amer	24732	WA	\$1.782	0.72%	\$2.473	\$907	36.65%
All 221 Other Companies			\$61,761	25.12%	\$63,611	\$51,295	80.64%
Totals (Loss Ratio is ave	Totals (Loss Ratio is average)			100.00%	\$239,348	\$212,854	88.93%

(1) Excluding all Loss Adjustment Expenses (LAE)